

Crawford & Co.

Introduction

This case study of Crawford & Co. is based on a March 2017 survey of Cyphort customers by TechValidate, a 3rd-party research service.

“Cyphort solution has significantly changed the dynamics of our CSIRT process by improving the precision of our responses as well as mitigation with validated and weighted indicators of potential compromise (IOC) in a single pane of glass monitoring process.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cyphort:

- Purchased Cyphort for the following reasons:
 - It easily integrates with existing infrastructure
 - Of its strong detection of advanced threats hiding in web, email, and lateral spread traffic
 - Of its ability to deploy across multiple sites and manage as a single system
 - Of its newly discovered threats are prioritized for security teams based on risk and severity
 - It's cost effective
 - Cost effective solution compared to similar products

Use Case

The key features and functionalities of Cyphort that the surveyed company uses:

- Uses the following in conjunction with their Cyphort Infrastructure:
 - Cisco
 - Intrusion Prevention System
 - ForeScout
 - Other SIEM
- Uses Cyphort for the following:
 - Its web collectors that are positioned at their network perimeter to detect threats as they enter or exit their network
 - Positioning collectors to examine traffic as it traverses their network laterally to look for threats spreading internally in their network
 - To integrate with their SIEM or other orchestration tools to provide additional intelligence around potential threats

Results

The surveyed company achieved the following results with Cyphort:

- Evaluated the following vendor before choosing Cyphort:
 - FireEye
- Rated Cyphort's following capabilities when compared to the competition:
 - Performance: better
 - Ease of use: better
 - Accuracy: better
 - Manageability: better
 - Scalability: significantly better
 - Support: better
- Saw the following benefits after deploying Cyphort:
 - Improved false positives, unnecessary machine re-imaging and the efficiency of Incident Response Team
 - Improved network, email and lateral visibility
 - Overall improved detection of threats that were able to get through your traditional security tools
 - Improved data protection of critical information
- Increased their productivity of their Incident Response team by 20-30% from using Cyphort.

Company Profile

Company:
Crawford & Co.

Company Size:
Medium Enterprise

Industry:
Media & Entertainment

About Cyphort

Cyphort's Adaptive Detection Fabric is an intelligent software security layer that discovers, analyzes, and contains advanced threats targeting your enterprise.

Learn More:

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